

Supplement no. 2 dated 19 November 2018 to the Base Prospectus dated 22 June 2018 as supplemented by a first supplement dated 31 August 2018



## VEOLIA ENVIRONNEMENT

*(Established as a société anonyme in the Republic of France)*

**EURO 16,000,000,000**

### **EURO MEDIUM TERM NOTE PROGRAMME**

This second supplement (the "**Second Supplement**") is supplemental to and must be read in conjunction with the base prospectus dated 22 June 2018 (the "**Base Prospectus**"), which was granted visa n°18-258 on 22 June 2018 by the *Autorité des marchés financiers* (the "**AMF**") as supplemented by a first supplement which was granted visa no. 18-409 on 31 August 2018 by the AMF, prepared by Veolia Environnement ("**Veolia Environnement**" or the "**Issuer**") with respect to its Euro 16,000,000,000 Euro Medium-Term Note Programme (the "**Programme**"). Unless otherwise defined, terms defined in the Base Prospectus have the same meaning when used in this Second Supplement.

This Second Supplement has been prepared pursuant to Article 16.1 of the Directive 2003/71/EC of 4 November 2003 (as amended) on the prospectus to be published when securities are offered to the public or admitted to trading (the "**Prospectus Directive**") and Article 212-25 of the AMF's General Regulation (*Règlement Général*) for the purposes of incorporating some recent information with respect to the Issuer. The impacted sections of the Base Prospectus are "*Résumé* (French Summary)", "Summary", "*Résumé Spécifique à l'Emission* (French Issue Specific Summary)", "Issue Specific Summary", and "Recent Developments".

Application has been made for approval of this Second Supplement to the AMF in France in its capacity as competent authority pursuant to Article 212-2 of its General Regulation (*Règlement Général*) which implements the Prospectus Directive.

Copies of this Second Supplement are available for viewing on the website of the AMF ([www.amf-france.org](http://www.amf-france.org)), on the Issuer's website ([www.veolia.com](http://www.veolia.com)) and copies of such documents may be obtained, during normal business hours, free of charge from the administrative headquarters of Veolia Environnement, 30 rue Madeleine Vionnet, 93300 Aubervilliers, France and at the specified offices of the Fiscal Agent and of each Paying Agent.

Save as disclosed in this Second Supplement, there has been no other significant new factor, material mistake or inaccuracy relating to information included in the Base Prospectus which is capable of affecting the assessment of Notes issued under the Programme since the publication of the Base Prospectus.

To the extent that there is any inconsistency between (a) any statement in this Second Supplement and (b) any statement in, or incorporated by reference in the Base Prospectus, the statements referred to in (a) above will prevail.

To the extent applicable, and provided that the conditions of Article 212-25 I of the AMF's General Regulations are fulfilled, investors who have already agreed to purchase or subscribe for Notes to be issued under the Programme before this Second Supplement is published, have the right, according to Article 212-25 II of the AMF's General Regulations, to withdraw their acceptances by no later than 21 November 2018.



In accordance with Articles L.412-1 and L.621-8 of the French *Code monétaire et financier* and with the general regulation (*Règlement Général*) of the *Autorité des marchés financiers* (AMF), in particular Articles 212-31 to 212-33, the AMF has granted to this Second Supplement its visa no. 18-521 on 19 November 2018. It was prepared by the Issuer and its signatories assume responsibility for it.

In accordance with Article L.621-8-1-I of the French *code monétaire et financier*, the visa was granted following an examination by the AMF of whether the document is exhaustive and understandable, and whether the information it contains is consistent. It does not imply that the AMF has verified the accounting and financial data set out herein and the appropriateness of the issue of the Notes.

In accordance with Article 212-32 of the AMF's general regulations (*Règlement Général*), the Final Terms of any issue or admission to trading of Notes on the basis of this base prospectus must be published.

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## RESUME DU PROGRAMME

The sections headed "RESUME (FRENCH SUMMARY)" and "RESUME SPECIFIQUE A L'EMISSION (FRENCH ISSUE SPECIFIC SUMMARY)" of the Base Prospectus are modified as follows:

1. On pages 6 to 7 and on pages 119 to 120 of the Base Prospectus, the item headed "*B.12 Informations financières historiques clés sélectionnées*" is deleted in its entirety and replaced with the following:

<b>B.12</b>	<b>Informations financières historiques clés sélectionnées</b>	<p>Les informations financières clés sélectionnées au 30 juin 2018, 31 décembre 2017, 30 juin 2017 et au 31 décembre 2016 sont tirées du Document de Référence 2017 et de la Première Actualisation du Document de Référence 2017 qui sont incorporés par référence dans le Prospectus de Base.</p> <p><b>Informations financières consolidées sélectionnées en normes IFRS.</b></p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="text-align: left;"><i>(en millions d'euros)</i></th> <th style="text-align: center;"><b>30/06/2018 (non audités)</b></th> <th style="text-align: center;"><b>31/12/2017 (audités)<sup>(5)</sup></b></th> <th style="text-align: center;"><b>30/06/2017 (non audités)<sup>(5)</sup></b></th> <th style="text-align: center;"><b>31/12/2016 (audités)<sup>(6)</sup></b></th> </tr> </thead> <tbody> <tr> <td>Chiffre d'affaires</td> <td style="text-align: right;">12 564,5</td> <td style="text-align: right;">24 818,4</td> <td style="text-align: right;">12 186,5</td> <td style="text-align: right;">24 187,0</td> </tr> <tr> <td>EBITDA</td> <td style="text-align: right;">1 672,8</td> <td style="text-align: right;">3 217,1</td> <td style="text-align: right;">1 613,8</td> <td style="text-align: right;">3 219,4</td> </tr> <tr> <td>EBIT courant</td> <td style="text-align: right;">791,7</td> <td style="text-align: right;">1 497,3</td> <td style="text-align: right;">759,9</td> <td style="text-align: right;">1 460,2</td> </tr> <tr> <td>Résultat Net Courant part du Groupe</td> <td style="text-align: right;">328,9</td> <td style="text-align: right;">613,6</td> <td style="text-align: right;">289,6</td> <td style="text-align: right;">596,6</td> </tr> <tr> <td>Capacité d'autofinancement</td> <td style="text-align: right;">1 327,3</td> <td style="text-align: right;">2 615,1</td> <td style="text-align: right;">1 319,2</td> <td style="text-align: right;">2 610,2</td> </tr> <tr> <td>Résultat opérationnel après quote-part de résultat net dans les entités mises en équivalence<sup>(1)</sup></td> <td style="text-align: right;">729,0</td> <td style="text-align: right;">1 262,6</td> <td style="text-align: right;">634,1</td> <td style="text-align: right;">1 193,3</td> </tr> <tr> <td>Résultat Net part du Groupe</td> <td style="text-align: right;">225,4</td> <td style="text-align: right;">397,7</td> <td style="text-align: right;">198,5</td> <td style="text-align: right;">383,1</td> </tr> <tr> <td>Dividendes versés<sup>(2)</sup></td> <td style="text-align: right;">-462,6</td> <td style="text-align: right;">-439,7</td> <td style="text-align: right;">-439,7</td> <td style="text-align: right;">-401,2</td> </tr> <tr> <td>Dividende par action versé au cours de l'exercice <i>(en euros)</i></td> <td style="text-align: right;">0,84</td> <td style="text-align: right;">0,84</td> <td style="text-align: right;">0,80</td> <td style="text-align: right;">0,80</td> </tr> <tr> <td>Total actif</td> <td style="text-align: right;">35 792,2</td> <td style="text-align: right;">38 278,7</td> <td style="text-align: right;">37 226,2</td> <td style="text-align: right;">37 949,2</td> </tr> <tr> <td>Endettement financier net</td> <td style="text-align: right;">-10 609,0</td> <td style="text-align: right;">-7 833,2</td> <td style="text-align: right;">-8 553,2</td> <td style="text-align: right;">-7 812,1</td> </tr> <tr> <td>Investissements</td> <td style="text-align: right;">- 711,8</td> <td style="text-align: right;">- 1 738,0</td> <td style="text-align: right;">- 592,8</td> <td style="text-align: right;">- 1 597,2</td> </tr> </tbody> </table>	<i>(en millions d'euros)</i>	<b>30/06/2018 (non audités)</b>	<b>31/12/2017 (audités)<sup>(5)</sup></b>	<b>30/06/2017 (non audités)<sup>(5)</sup></b>	<b>31/12/2016 (audités)<sup>(6)</sup></b>	Chiffre d'affaires	12 564,5	24 818,4	12 186,5	24 187,0	EBITDA	1 672,8	3 217,1	1 613,8	3 219,4	EBIT courant	791,7	1 497,3	759,9	1 460,2	Résultat Net Courant part du Groupe	328,9	613,6	289,6	596,6	Capacité d'autofinancement	1 327,3	2 615,1	1 319,2	2 610,2	Résultat opérationnel après quote-part de résultat net dans les entités mises en équivalence <sup>(1)</sup>	729,0	1 262,6	634,1	1 193,3	Résultat Net part du Groupe	225,4	397,7	198,5	383,1	Dividendes versés <sup>(2)</sup>	-462,6	-439,7	-439,7	-401,2	Dividende par action versé au cours de l'exercice <i>(en euros)</i>	0,84	0,84	0,80	0,80	Total actif	35 792,2	38 278,7	37 226,2	37 949,2	Endettement financier net	-10 609,0	-7 833,2	-8 553,2	-7 812,1	Investissements	- 711,8	- 1 738,0	- 592,8	- 1 597,2
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	industriels (y-compris nouveaux actifs financiers opérationnels) <sup>(3)</sup>				
		- 321,2	-618,7	- 193,5	940,3
	Free Cash-Flow Net <sup>(4)</sup>				
	<p>(1) Le résultat opérationnel après quote-part de résultat net des entités mises en équivalence n'inclut pas les plus ou moins-values de cessions financières comptabilisées en résultat financier.</p> <p>(2) Dividendes versés par la société mère.</p> <p>(3) Investissements industriels (hors activités non poursuivies).</p> <p>(4) Le free cash-flow net correspond au free cash-flow des activités poursuivies i.e. somme de l'EBITDA, des dividendes reçus, de la capacité d'autofinancement financière, de la variation du besoin en fonds de roulement opérationnel moins les investissements industriels nets, les frais financiers courants cash, les impôts cash, les charges de restructuration et les dépenses de renouvellement.</p> <p>(5) Données retraitées du reclassement du Gabon en IFRS5 et de l'impact IFRS 9.</p> <p>(6) Publication du document de référence 2017.</p>				
	L'Emetteur a publié le 7 novembre 2018 un communiqué de presse contenant des informations financières non auditées pour le 3 <sup>ème</sup> trimestre 2018.				
	<b>Information financière trimestrielle au 30 septembre 2018</b>				
	<i>(en millions d'euros)</i>	<b>30/09/2017 publié</b>	<b>30/09/2017 retraité</b>	<b>30/09/2018</b>	
	Chiffre d'affaires	18 221,0	17 991,4	18 761,4	
	EBITDA	2 358,7	2 301,3	2 418,1	
	Marge d'EBITDA	12,9 %	12,8 %	12,9 %	
	EBIT Courant <sup>(1)</sup>	1 049,2	1 024,3	1 099,8	
	Résultat net courant - part du Groupe	405,8	396,0	457,4	
	Résultat net courant - part du Groupe, hors plus ou moins-values de cessions financières nettes d'impôt	392,2	382,5	438,8	
	Investissements industriels	(981,7)	(981,7)	(1 134,5)	
	Free cash-flow net	(63,0)	(88,8)	(297,9)	
	Endettement financier net	(8 419,0)	(8 411,1)	(10 526,6)	
	<sup>(1)</sup> Y compris la quote-part de résultat net courant des co-entreprises dans le prolongement des activités du Groupe et entreprises associées.				
	<b>Déclarations de l'Emetteur :</b>				
	<ul style="list-style-type: none"> <li>Sous réserve de ce qui est indiqué à l'Elément B.13 ci-dessous, il n'y a pas eu de détérioration significative des perspectives de l'Emetteur depuis le 31 décembre 2017.</li> <li>Sous réserve de ce qui est indiqué à l'Elément B.13 ci-dessous, aucun changement significatif de la situation financière ou commerciale de l'Emetteur n'est survenu depuis le 30 juin 2018.</li> </ul>				

2. On pages 7 and 120 of the Base Prospectus, the item headed "B.13 Evénements récents" is completed with the following:

<b>B.13</b>	<b>Evénements récents</b>	L'Emetteur estime qu'aucun événement récent ayant une incidence sur
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		l'évaluation de sa solvabilité n'est intervenu à l'exception de la publication, le 7 novembre 2018, des chiffres clés au 30 septembre 2018.
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## SUMMARY OF THE PROGRAM

The sections headed "SUMMARY" and "ISSUE SPECIFIC SUMMARY" of the Base Prospectus are modified as follows:

1. On pages 21 to 22 and on pages 134 to 135 of the Base Prospectus, the item headed "*B.12 Selected historical key financial information*" is deleted in its entirety and replaced with the following:

<b>B.12</b>	<b>Selected historical key financial information</b>	<p>Selected key financial information as at 30 June 2018, 31 December 2017, 30 June 2017 and 31 December 2016 has been extracted from the 2017 Registration Document and the First Update of the 2017 Registration Document which are incorporated by reference into the Base Prospectus.</p> <p><b>Selected consolidated financial statement figures presented in accordance with IFRS</b></p>			
		<b>30/06/2018</b>	<b>31/12/2017</b>	<b>30/06/2017</b>	<b>31/12/2016</b>
		<b>(unaudited)</b>	<b>(audited)</b>	<b>(unaudited)</b>	<b>(audited)</b>
			<small>(5)</small>	<small>(5)</small>	<small>(6)</small>
		<i>(in € million)</i>			
	Revenue	12,564.5	24,818.4	12,186.5	24,187.0
	EBITDA	1,672.8	3,217.1	1,613.8	3,219.4
	Current EBIT	791.7	1,497.3	759.9	1,460.2
	Current net income – Group share	328.9	613.6	289.6	596.6
	Operating cash flow before changes in working capital	1,327.3	2,615.1	1,319.2	2,610.2
	Operating income <sup>(1)</sup>	729.0	1,262.6	634.1	1,193.3
	Net income – Group share	225.4	397.7	198.5	383.1
	Dividends paid <sup>(2)</sup>	-462.6	-439.7	-439.7	-401.2
	Dividend per share paid during the fiscal year (in euros)	0.84	0.84	0.80	0.80
	Total Assets	35,792.2	38,278.7	37,226.2	37,949.2
	Net financial debt	-10,609.0	-7,833.2	-8,553.2	-7,812.1
	Industrial	- 711.8	- 1,738.0	- 592.8	- 1,597.2

investments  
(including new  
operating  
financial assets)  
(3)

Net free cash flow (4)	- 321.2	-618.7	- 193.5	940.3
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(1) Operating income after share of net income (loss) of equity-accounted entities does not include capital gains or losses on financial divestitures, booked in other financial income and expenses.

(2) Dividends paid by the parent company.

(3) Industrial investments excluding discontinued operations.

(4) Net free cash flow corresponds to free cash flow from continuing operations, and is calculated by: the sum of EBITDA, dividends received from joint ventures, operating cash flow from financing activities, and changes in working capital for operations, less net industrial investments, current cash financial expense, cash taxes paid, cash restructuring charges, acquisition and disposal costs, and renewal expenses.

(5) Pro forma scope figures is represented for reclassification of Gabon operations into discontinued operations and IFRS9.

(6) 2017 Registration document published.

On 7 November 2018, the Issuer published a press release containing unaudited financial information for the third quarter of 2018.

#### Quarterly financial information for the period ended 30 September 2018

(in € million)	30/09/2017 published	30/09/2017 re-presented	30/09/2018
Revenue	18,221.0	17,991.4	18,761.4
EBITDA	2,358.7	2,301.3	2,418.1
EBITDA margin	12.9%	12.8%	12.9%
Current EBIT <sup>(1)</sup>	1,049.2	1,024.3	1,099.8
Current net income - Group share	405.8	396.0	457.4
Current net income – Group share, excluding capital gains and losses on financial divestitures net of tax	392.2	382.5	438.8
Industrial investments	(981.7)	(981.7)	(1,134.5)
Net free cash flow	(63.0)	(88.8)	(297.9)
Net financial debt	(8,419.0)	(8,411.1)	(10,526.6)

<sup>(1)</sup> Including the share of current net income of joint ventures and associates viewed as core Company activities.

#### Issuer' statements:

- Save as disclosed in Element B.13 below, there has been no material adverse change in the prospects of the Issuer since 31 December 2017.
- Save as disclosed in Element B.13 below, there has been no significant change in the financial or trading position of the Issuer since 30 June 2018.

2. On pages 22 to 23 and on page 135 of the Base Prospectus, the item headed "*B.13 Recent events*" is completed with the following:

<b>B.13</b>	<b>Recent events</b>	There have been no recent event which the Issuer considers materially relevant to the evaluation of its solvency except for the publication, on 7 November 2018, of the key figures for the period ending 30 September 2018.
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## RECENT DEVELOPMENTS

The "*Recent Developments*" section of the Base Prospectus on pages 148 to 172 is hereby deleted in its entirety and replaced by the following:

The following press releases have been published by the Issuer:



### Successful 2018 Sequoia Employee Share Ownership: 38,000 Veolia employees choose to subscribe

**Opened to 115,000 employees in 29 countries, the 8th share offering reserved for Veolia Group employees, Sequoia 2018, saw its overall subscription rate exceed 33%. Thus, 1 in 3 employees, i.e. 38,000 Veolia employees, have chosen to invest in this plan, for a total amount of 34 million euros<sup>(\*)</sup>.**

Sequoia 2018, whose objective was to associate as many employees as possible to the company's performance, ranks first among Veolia's employee share ownership plans since 2004.

The resulting capital increase generated the issue of 2,228,518 new shares. As of September 20, 2018, this issue brought the total number of Veolia Environnement shares outstanding to 552,690,410 shares<sup>(\*\*)</sup>.

The main features of this offer were described in the release dated May 3, 2018 announcing the launch of this transaction ([www.veolia.com](http://www.veolia.com)).

*(\*) These figures do not take into account an offer still being deployed in the United Kingdom in the form of a "share incentive plan".*

*(\*\*) A total of 565,593,341 shares, including treasury shares.*

...

**Veolia** group is the global leader in optimized resource management. With nearly 169 000 employees worldwide, the Group designs and provides water, waste and energy management solutions which contribute to the sustainable development of communities and industries. Through its three complementary business activities, Veolia helps to develop access to resources, preserve available resources, and to replenish them.

In 2017, the Veolia group supplied 96 million people with drinking water and 62 million people with wastewater service, produced nearly 55 million megawatt hours of energy and converted 47 million metric tons of waste into new materials and energy. Veolia Environnement (listed on Paris Euronext: VIE) recorded consolidated revenue of €25.12 billion in 2017 (USD 30.1 billion). [www.veolia.com](http://www.veolia.com)

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# Press release

Paris, October 2, 2018

## Sale agreement of Veolia's stake in Transdev to Rethmann group

**Veolia announces today that it has signed a draft agreement with German group Rethmann for the sale of its remaining 30% stake in Transdev for EUR 340 million.**

Following the sale of its 20% stake to Caisse des Dépôts in December 2016, Veolia and CDC jointly sought a new shareholder both interested in acquiring Veolia's remaining 30% stake in Transdev and to support the company's future development. This acquisition project of Rethmann in Transdev will be presented to the employee representative bodies of Transdev and submitted for approval to the relevant authorities with a view to its closing, which is expected at the turn of 2018.

This transaction will mark the end of Veolia's withdrawal process from the Transport business.

...

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# Press release

Paris, October 9, 2018

## Veolia and the Republic of Uzbekistan sign an agreement for the modernization of the water service of the country's capital, Tashkent.

**On the occasion of the State visit to France of the President of the Republic of Uzbekistan Shavkat Mirziyoyev, Veolia signed today a agreement for the modernization of the drinking water production and distribution as well as wastewater service of the Uzbek capital, Tashkent.**

As part of this agreement, Veolia and the Republic of Uzbekistan will work exclusively together to define the future affermage contract for water supply and sanitation for the entire Uzbek capital, which today nearly counts with 3 million inhabitants. Following the discussions, Veolia will be entrusted for 25 years with the management of the production and distribution facilities for drinking water and wastewater treatment, the development and improvement of the water distribution network in Tashkent, and the monitoring of network modernization investments in connection with the authorities. This new contract would take effect on the first half of 2019 and would represent a cumulative turnover of 1.5 billion euros.

**Antoine Frérot, Chairman and CEO of Veolia**, said: “The result of a collective work that capitalizes on the experience and professionalism of Veolia's employees, this agreement will make it possible to implement the Group's best practices and international know-how in management and optimization of major public networks, for local communities. I am delighted that the Republic of Uzbekistan and its President, Shavkat Mirziyoyev, have chosen Veolia and our staff as partners to support them in developing access to quality water for their people.”

...

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# Press release

October 15, 2018

France – Municipal water

## Series of new contracts for Veolia Eau France

**In addition to the wastewater public service delegation contract for Greater Bordeaux recently signed by the city’s mayor Alain Juppé and Antoine Frérot, Veolia Eau France has won a new series of contracts with new municipalities. From Côte de Nacre to Dinan, and Givors to Cannes Pays de Lérins, these successes represent cumulative revenue of €3 million.**

Starting on January 1, 2019, Veolia will manage the collective and non-collective wastewater public service for Cannes Pays de Lérins (Cannes, Théoule-sur-Mer, Le Cannet, Mougins and Mandelieu-la-Napoule). This 10-year contract covers the management of a wastewater treatment plant, a 526-km network and a resident population of 158,000 people. But this exceptional region also attracts more than three million visitors each year. In response to this situation, an innovative, effective and sustainable treatment solution will be introduced.



*Starting on January 1, 2019, Veolia will manage the wastewater public service for Cannes Pays de Lérins*

Using the “Hypervision 360” management system, Veolia’s proposal puts digital technology at the forefront to serve the region, making it possible to maximize data use to improve network management and risk prevention: real-time diagnostic tools combined with latest-generation cameras (diagnostic flash), drones (Predire) to inspect network mains, sensors to diagnose network condition, rain forecasting tools, etc. Everything that can be measured will be used to best effect.

For Greater Dinan (25 municipalities), Veolia will now be managing a drinking water PPP (public-private partnership) in close liaison with the local authority for seven years. This is a new form of transparent governance

for a contract that aims to improve the network's yield and facility management. The reporting provided to the local authority will also benefit from Veolia's "Hypervision 360," which combines all operation data and information to maximize the continuous operation of the production facilities. Also, consumer relations will be totally reviewed and digitalized resulting in improved management and allowing for customer segmentation. Finally, the Veolia teams included in their proposal presented to Greater Dinan works to improve the service's energy management that will lead to a 7% reduction in consumption by the end of the contract.

Veolia has signed a six-year contract with the Givors municipal wastewater service. In addition to its technical quality, the proposal includes management of the environmental impact attributable to the water, sludge, energy, odors and noise.

The contract includes the introduction of specific actions to support the site's ecological transition: facility energy management with continual consumption monitoring, restricting discharge in wet weather and improving treated water quality and wastewater network maintenance, ensuring pumping station reliability, and introducing specific actions to control odors and reduce nuisances.

Veolia has also been awarded a new collective public wastewater service concession contract by the Côte de Nacre authority covering eight municipalities (Bernières-sur-Mer, Courseulles-sur-Mer, Cresserons, Douvres-la-Délivrande, Langrune-sur-Mer, Luc-sur-Mer, Plumetot and Saint-Aubin-sur-Mer) with a 170 km network, 8 buffer reservoirs, 34 pumping stations and a wastewater treatment plant with a capacity of 97,000 population equivalents.

In particular, this new 10-year public service delegation contract makes provision for the protection of bathing water (improved supervision of the wastewater system in summer), the introduction of a "social tariff", the addition of the Cogenair process for sludge composting, successful social transition, and shared, innovative and transparent governance.

*"Won from the competition, these successes will contribute to reinvigorating our regional presence and reflect the dynamic generated by our "Osons 20/20" corporate project,"* explains Frédéric Van Heems, CEO Veolia Eau France. *"They also demonstrate the trust these new customers are placing in our teams and the strength of Veolia's proposals in delivering the most appropriate and most effective solution".*

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In 2017, the Veolia group supplied 96 million people with drinking water and 62 million people with wastewater service, produced nearly 55 million megawatt hours of energy and converted 47 million metric tons of waste into new materials and energy. Veolia Environnement (*listed on Paris Euronext: VIE*) recorded consolidated revenue of €25.12 billion in 2017 (USD 30.1 billion). [www.veolia.com](http://www.veolia.com)

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## Press release

Paris-Sydney, October 22, 2018

### Veolia will operate Australia's first Waste to Energy Facility

**Veolia Australia & New Zealand has been selected to operate and maintain the first Energy Recovery facility in the country: the Kwinana Project. First ever project to of its kind in Australia, the new state-of-the-art plant will start to generate approximately 40 MW of clean energy, i.e enough to power 50,000 households. This new plant will provide a more sustainable solution for the effective management of waste, and will bolster local energy supply to drive energy security and affordability.**

Located in Kwinana, near Perth, the plant will process process 400,000 tonnes of municipal solid waste. Operations and maintenance of the facility will commence in 2021, following construction realized by consortium partner Acciona. It is estimated that over 800 jobs will be created during the construction phase, with a further 34 permanent operational positions once the plant is commissioned. The Kwinana Project, which size and capabilities equal or surpasses most of UK's Energy Recovery Facilities, will comply with the highest standards in place (i.e European Industrial Emissions Directives) and emissions to air will be monitored by a Continuous Emissions Measurement System (CEMS). Veolia will perform operations and maintenance services for Kwinana Project for an initial 25 year term, with an estimated contract value of A\$450M (~EUR 278 millions).

The Kwinana Project is the first waste to energy project in the country to reach financial close. This project has been developed under a new innovative partnership model, known as "assetco-opco". Project Co, made up of Phoenix Energy, Macquarie Capital and DIF Infrastructure, are the asset owners and have selected Acciona to build the facility and Veolia to operate and maintain the plant. This innovative approach makes use of each partners' complementary expertise to deliver sustainable solutions to local authorities.

*"Veolia aspires to drive improved sustainability outcomes for ourselves, our customers and our communities, helping to preserve the living environment. We work everyday to make waste a valuable resource and proud ourselves on our long standing track record operating Waste to Energy facilities around the globe. We are very proud that this major project is a step further towards delivering energy security and affordability to many Australian households, whilst also reducing the environmental impact of waste - a true example of circular economy,"* said Danny Conlon, Executive Vice President Veolia Australia and New Zealand.

The Kwinana project adds to Veolia's existing Woodlawn Bioreactor Facility located in New South Wales, which currently manages around 20% of Sydney's organic waste, capturing methane to generate clean energy for up to 30,000 homes. Further, in Queensland, Veolia's joint venture "Ti Tree Bioenergy Facility" creates enough energy to power 2,500 homes annually through the creation of green electricity from methane. The Earthpower Facility in New South Wales is Australia's first regional food-waste-to energy Facility, with Veolia producing enough green electricity to power over 3,600 homes.

As leader in integrated waste management and a long-standing partner of local authorities, Veolia offers its municipal customers various energy production solutions based on the valorization of household waste. The Group operates 63 Energy Recovery Facilities worldwide. In France only, Veolia operates 43 waste to energy plants, almost 40% of the country's active plants. Within Australia and New Zealand we operate from over 200 locations within the region, and employs 4000 people.

...

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# Unilever and Veolia Sign Collaboration Agreement on Sustainable Packaging

Three-year partnership will improve waste collection and recycling infrastructure to help create a circular economy for plastics waste

**LONDON/ROTTERDAM/PARIS, Wednesday 24th October, 2018** - Unilever and Veolia today announced that they have signed a collaboration agreement to jointly work on emerging technologies that will help create a circular economy on plastics across various geographies, starting in India and Indonesia. According to the Ellen MacArthur Foundation, just 14% of the plastic packaging used globally is collected for recycling after use, with 40% ending up in landfill and a third in fragile ecosystems.

In 2017, Unilever made an industry leading commitment to ensure that all its plastic packaging will be designed to be fully reusable, recyclable or compostable by 2025. To help create an end market for this material, the company also committed to increase the recycled plastic content in its packaging to at least 25% by 2025. These targets are driving real change in the business – in particular how packaging is designed for recyclability and reuse.

In reaching this important agreement, Unilever and Veolia acknowledge that the issue of plastic waste is a shared responsibility that requires bold action across the value chain to develop and scale up collection and reprocessing infrastructure, which is critical in the transition towards a circular economy. The work will focus on material collection, which will help channel recycled content back into the value chain. Veolia will work with Unilever to implement used packaging collection solutions, add recycling capacity and develop new processes and business models through this partnership in various countries.

Marc Engel, Unilever’s Chief Supply Chain Officer, commented: “The scale of the plastic waste issue is getting worse, not better, with the production of plastics expected to double over the next two decades. We all have a lot more to do to address this critical issue and we hope that by partnering with Veolia, a world leader in waste management, we can take meaningful strides towards a circular economy.”

Laurent Auguste, Senior Executive Vice-President of Veolia for Development, Innovation and Markets, commented: “There is an undeniable need to transform the current way plastic packaging end of life is managed in order to reduce significantly its environmental footprint. It will take a collaboration of a new kind between all the actors of the value chain. With this global partnership, Veolia and Unilever join forces in various geographies around the globe and, from the collection to the recycling, take a leadership role to redefine a responsible and sustainable future for packaging”.

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## About Unilever

Unilever is one of the world’s leading suppliers of Beauty & Personal Care, Home Care, and Foods & Refreshment products with sales in over 190 countries and reaching 2.5 billion consumers a day. It has 161,000 employees and generated sales of €3.7 billion in 2017. Over half (57%) of the company’s footprint is in developing and emerging markets. Unilever has more than 400 brands found in homes all over the world, including Persil, Dove, Knorr, Domestos, Hellmann’s, Lipton, Wall’s, PG Tips, Ben & Jerry’s, Magnum and Lynx.

Unilever’s Sustainable Living Plan underpins the company’s strategy and commits to:

- Helping more than a billion people take action to improve their health and well-being by 2020.
- Halving the environmental impact of our products by 2030.
- Enhancing the livelihoods of millions of people by 2020.

The USLP creates value by driving growth and trust, eliminating costs and reducing risks. The company’s sustainable living brands are growing 46% faster than the rest of the business and delivered 70% of the company’s growth in 2017.



Unilever was ranked as an industry leader in the 2018 Dow Jones Sustainability Index. In the FTSE4Good Index, it achieved the highest environmental score of 5. It led the list of Global Corporate Sustainability Leaders in the 2017 GlobeScan/SustainAbility annual survey for the seventh year running, and achieved four A ratings across Climate Change, Water, Forests and Supplier Engagement in CDP's 2018 Global Supply Chain report. Unilever has pledged to become carbon positive in its operations by 2030, and to ensure 100% of its plastic packaging is fully reusable, recyclable or compostable by 2025. For more information about Unilever and its brands, please visit [www.unilever.com](http://www.unilever.com). For more information on the USLP: [www.unilever.com/sustainable-living/](http://www.unilever.com/sustainable-living/).

#### **About Veolia**

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# Press Release

Paris, November 7, 2018

## KEY FIGURES FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2018 (UNAUDITED IFRS FIGURES)

### CONTINUATION OF SUSTAINED REVENUE GROWTH AND CLEAR ACCELERATION OF RESULTS PROGRESSION

- **REVENUE :**
  - €18,761M, +6.6%<sup>1</sup> FOR THE NINE MONTHS
  - +7.8%<sup>1</sup> IN THE THIRD QUARTER VS +6.0%<sup>1</sup> IN THE FIRST SEMESTER
- **EBITDA :**
  - €2,418M, +6.9%<sup>1</sup> FOR THE NINE MONTHS
  - +9.4%<sup>1</sup> IN THE THIRD QUARTER VS +5.8%<sup>1</sup> IN THE FIRST SEMESTER
- **€28M IN COST SAVINGS ACHIEVED DURING THE FIRST NINE MONTHS:**
  - €80M in Q3, after €78M in Q2 and €70M in Q1
- **CURRENT EBIT :**
  - €1,100M, GROWTH OF +9.8%<sup>1</sup>
  - +18.4%<sup>1</sup> IN THE THIRD QUARTER VS + 6.8%<sup>1</sup> IN THE FIRST SEMESTER
- **CURRENT NET INCOME – GROUP SHARE: €457M, +20%<sup>1</sup> AND +18.1%<sup>1</sup> EXCLUDING CAPITAL GAINS**
- **2018 OBJECTIVES FULLY CONFIRMED**

**Antoine Frérot, Chairman and CEO, indicated:** “Veolia’s 9-month results are very satisfying. Revenue growth is sustained and solid, and provides operating leverage resulting in a growth in net current income of 20%<sup>1</sup> as of September 30. The third quarter was particularly good, with an acceleration of all of our operational indicators. Growth in revenue and income in the third quarter is the strongest performance since 2014: revenue is thus up by 7.8%<sup>1</sup>, EBITDA is up 9.4%<sup>1</sup>, and current EBIT up 18.4%<sup>1</sup>. The Group’s growth is driven by our commercial dynamism and our continued strict discipline in terms of cost reduction. The cost savings achieved for the nine months are perfectly in line with our annual objective of €300M. The combination of these performances allows us to fully confirm our objectives and to be confident in our outlook for 2019.”

- **Group consolidated revenue was €18,761M compared to €17,991M represented in the first nine months of 2017, a growth of 4.3% at current exchange rates, of 6.6% at constant exchange rates, and of 4.7% at constant scope and exchange rates.**

Veolia once again delivered strong revenue growth, +7.8% at constant exchange rates in Q3, after +5.1% in Q2, and +7.0% in Q1.

Exchange rate variation had an unfavorable impact of €419M on revenue as of September 30 (notably -€20 M coming from the weakening of the dollar, -€77M from the Argentinian peso, -€67M from the Australian dollar, and

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<sup>1</sup> At constant exchange rates

Published date at current exchange rates for nine months: revenue up 4.3%, EBITDA up 5.1%, current EBIT up 7.4%, and current net income-group share up 15.5%, and 14.7% excluding capital gains.

-€1M from the British pound). The impact was -€57M in the first half of the year, and was considerably reduced in Q3.

The scope effect was positive for €45M, principally the effect of small tuck in acquisitions completed in 2017.

The impact of energy prices (+€130M) and recycled materials (-€6M of which -€19M due to lower paper prices) totaled +€34M and is stable compared to June 30.

*At constant exchange rates, the variances for the first 9 months were as follows:*

- In France, activity increased slightly (+0.7%). Water revenue was stable (-0.1%) with price indexation of +0.7% and volume increase in Q3 thanks to a hot summer, but volumes were still down 0.7% at the end of September. Waste grew by 1.7% (after -0.7% at the end of June) thanks to good commercial momentum and excellent volumes (+4.3%), partially compensated by the decrease in recycled material prices.
- Europe excluding France grew by 7.0%. All regions exhibited growth. Central and Eastern Europe grew by 5.7% (4.1% at the end of June) in spite of unfavorable climate impact in Energy, thanks to the increase in energy prices, and in Water, to good volumes (+0.7%) and price increases. Northern Europe registered strong growth (+12.0%). Germany grew by 4.6% thanks to the good momentum in Waste activity. Benelux was up by 22.1% and the Scandinavian countries by 46.5%, with the impact of acquisitions made in 2017. UK/Ireland progressed by 3.8% thanks to high availability rates for the PFIs, good commercial wins with industrial customers, and electricity price increases.
- The Rest of the World continued to grow strongly with an increase of 12.9%. North America progressed by 4.4% (+13.1% in organic growth) in spite of the divestiture of Industrial Services, thanks to the strong performance of Energy in Q1, commercial successes (notably in Energy Efficiency and Industrial Water), and good volumes and prices in Waste. Latin America rose by 30.2% due to tariff increases, good commercial development, and the integration in May 2018 of the activities of Grupo Sala, a leader in hazardous and municipal waste in Colombia. Asia grew by 18.1%. China was up by 13.5% with strong growth in Waste (hazardous and recycling), and in Energy. Equally solid performances came from South Korea in Industrial Water and Japan with the startup of the Hamamatsu concession. The Pacific Zone grew by 13.2% thanks to the startup of new assets and targeted small acquisitions in Waste. Africa and Middle-East were up by 9.6% due to good performances in Energy services in the Middle-East.
- Global Businesses revenue increased by 4.6%, after being up 1.3% at the end of June. Hazardous Waste continued to exhibit strong growth (+9.5%) thanks to good commercial momentum, an increase in treated volumes, and good progression in oil recycling. Construction activity picked up in the third quarter, +3.2% at Veolia Water Technologies, whose backlog also grew (+4% annually, at €1,884M). SADE revenue was up by 20.1% in the 3<sup>rd</sup> Quarter with good performance in France.

*At constant exchange rates and excluding the impacts from construction and Energy prices, revenue was up by 5.1 in Q3, following +5.3% in Q2 and +4.6% in Q1.*

**By activity, at constant exchange rates:** Water revenue increased by 2.9%. Waste exhibited strong growth, +9.8% at the end of September, with excellent volumes, up by 4.0% (+3% in Q1, +4.9% in Q2, +4% in Q3). Energy was up by 8.8% thanks to very favorable commercial and volume impacts, and increases in heating and electricity prices in North America and Central Europe, partially compensated by an unfavorable weather impact (-€25M) especially in Central Europe in Q2.

The Group once again delivered excellent commercial performance in the course of the first 9 months of the year, of note:

- In Water in France, Veolia won the wastewater concession for the metropolis of Bordeaux (7 year contract for €52M).
  - In Industrial markets, the Group won new contracts in Energy Efficiency, including Dow Dupont in Virginia (United States) and Arcelor Mittal at Fos-sur-Mer (€450M, 20-year contract).
  - Furthermore, the rate of renewal for expiring contracts remains very satisfactory in all of the Group's businesses.
- **EBITDA was up by 6.9% at constant exchange rates, at €2,418M compared to €2,301M for represented September 30 2017 (+5.1% at current exchange rates).**

- The exchange rate variation had a negative impact of -€11M on EBITDA, but was compensated by the scope effect of +€2M. .
- At constant exchange rates, the combination of sustained revenue growth with the continuing high level of cost savings (€228M: €80M in Q3, €78M in Q2, and €70M in Q1) resulted in a 6.9% progression in EBITDA. Reintegrating Gabon, EBITDA growth would have been 4.7% at constant exchange rates. Energy and recycled material prices had an unfavorable impact of -€64M on EBITDA growth, including the squeeze effect on fuel prices and heating prices of -€20M in Q1 in Central Europe, the impact of lower paper prices of -€18M, and a diesel fuel price increase of -€2M.
- EBITDA variances at constant exchange rates break down as follows: in France, EBITDA was stable, in line with revenue evolution. Water EBITDA grew thanks to the cost savings achieved. Waste showed a decline as a result of lower recycled paper prices. In Europe excluding France, EBITDA grew in spite of the price cost squeeze in Energy in Central and Eastern Europe. EBITDA in the Rest of the World is showing strong growth, driven by revenue growth. In Global Businesses, EBITDA rebounded, with continuing double-digit growth for Hazardous Waste and a clear improvement in construction in Q3 (Veolia Water Technologies and SADE).
- **Current EBIT increased by 9.8% at constant exchange rates, and reached €1,100M compared to €1,024M for represented September 30, 2017. (+7.4% at current exchange rates).**
  - Exchange rate variation had a negative impact of -€25M on current EBIT
  - Current EBIT variation benefited from the growth in EBITDA. Depreciation (including principal repayment on operating financial assets) was stable at €1,233M compared to €1,227M for represented September 30, 2017. Provision reversals were down and the amount of provisions, fair-value adjustments, and gains on industrial disposals reached +€7M vs. +€75M for represented September 30, 2017. The contribution of equity-accounted joint ventures and associates to current net income increased by 13 M€ to 89 M€
- **Current Net Income Group Share was €457M, compared to €396M for September 30, 2017 represented results, a 20% increase at constant exchange rates (and +18.1% at constant exchange rates and excluding capital gains).**
  - Cost of net financial debt was down, at -€301.3M (vs. -€311.8M) thanks to our active debt management policy and the reduction in the carrying cost of the cash. Other current financial expenses and income were -€10.7M compared to -€15.8M for September 30, 2017 represented.
  - Capital gains on financial disposals were €30.6M vs. €4.7M for represented September 2017, mainly due to the divestiture of the Industrial Services activity in the United States.
  - The current tax rate was stable at 24.3%.
- **Gross industrial capex** reached €1,134M (€82M at the end of September 2017), with stable maintenance investments (at €467M) and growth investments up from €16M to €67M, in line with the acceleration of commercial development.
- **Net Financial Debt was up on September 30, 2018 due to the reimbursement of the hybrid debt for €1,452M.**

Net financial debt reached €10,527M on September 2018; the increase vs. December 31, 2017 is due to:

- The reimbursement of the hybrid debt for €1,452M
- An unfavorable seasonal variation in working capital of €789M
- Net financial investments for €283M

Net financial debt will be significantly lower than €10 billion at the end of the year, before taking into account the divestiture of Transdev.

Adjusted for the hybrid debt reimbursement and considering the sale of Transdev, net financial debt should be at a level comparable to recent years.

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▪ **Fully confirmed objectives**

- 2018 (at constant exchange rates):
  - Continuation of sustained revenue growth
  - EBITDA growth greater than that of 2017
  - Cost reductions of more than €300M
- 2019\* :
  - Continuation of revenue growth and full effect of cost savings
  - EBITDA between €3.3bn and €3.5bn (excluding IFRIC 12), and between €3.5bn and €3.7bn including IFRIC 12
- Dividend growth in line with that of current net income

\* At constant exchange rates (based on rates at the end of 2016)

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**Important disclaimer**

Veolia Environnement is a corporation listed on the Euronext Paris. This press release contains “forward-looking statements” within the meaning of the provisions of the U.S. Private Securities Litigation Reform Act of 1995. Such forward-looking statements are not guarantees of future performance. Actual results may differ materially from the forward-looking statements as a result of a number of risks and uncertainties, many of which are outside our control, including but not limited to: the risk of suffering reduced profits or losses as a result of intense competition requiring significant financial and human resources, the risk that changes in energy prices and taxes may reduce Veolia Environnement’s profits, the risk that governmental authorities could terminate or modify some of Veolia Environnement’s contracts, the risk that acquisitions may not provide the benefits that Veolia Environnement hopes to achieve, the risks related to customary provisions of divestiture transactions, the risk that Veolia Environnement’s compliance with environmental laws may become more costly in the future, the risk that currency exchange rate fluctuations may negatively affect Veolia Environnement’s financial results and the price of its shares, the risk that Veolia Environnement may incur environmental liability in connection with its past, present and future operations, as well as the other risks described in the documents Veolia Environnement has filed with the Autorités des Marchés Financiers (French securities regulator). Veolia Environnement does not undertake, nor does it have any obligation to provide updates or to revise any forward looking statements. Investors and security holders may obtain from Veolia Environnement a free copy of documents it filed ([www.veolia.com](http://www.veolia.com)) with the Autorités des Marchés Financiers.

This document contains “non-GAAP financial measures”. These “non-GAAP financial measures” might be defined differently from similar financial measures made public by other groups and should not replace GAAP financial measures prepared pursuant to IFRS standards.

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A] PREFACE

**GABON**

Veolia Africa, through its 51% subsidiary, SEEG, managed the distribution of drinking water and electricity throughout all Gabon under the terms of a concession agreement signed in 1997 and extended for five years in March 2017.

On February 16, 2018, the Gabonese Republic unilaterally terminated the concession agreement signed with the Group's subsidiary, SEEG – Société d'énergie et d'eau du Gabon, (Gabon Energy and Water Company), alleging several different reasons including that of the general interest. The same day, through Ministerial order, all material and human resources were seized by the Gabonese Republic. A further Ministerial order also appointed an executive body to implement termination and seizure measures.

On 8 March 2018, pursuant to the concession agreement, SEEG submitted a request for conciliation to the International Centre for Settlement of Investment Disputes ("ICSID") in an attempt to reach an amicable settlement and to be compensated for the damage suffered as a result of the unlawful measures taken by Gabon.

At the end of the conciliation period, the parties were not able to find an amicable solution. Subsequently, SEEG and Veolia Africa initiated an arbitration proceedings before ICSID on 20 September 2018.

Since March 31, 2018, the cessation of activities in Gabon has led the Group to classify SEEG in net income from discontinued operations in accordance with IFRS 5. The interim financial statements for the nine months ended September 30, 2017 were re-presented accordingly to ensure comparability, following the reclassification of the Group's activities in Gabon in "Net income from discontinued operations" in accordance with IFRS 5.

**CHANGES IN ACCOUNTING STANDARDS**

With effect from January 1, 2018, the Group applies IFRS 9, the new financial instruments standard, which replaces IAS 39. The new standard provides for the retroactive application of the classification and measurement rules applicable to financial assets and liabilities and, in particular for the Group, new impairment methodologies for trade receivables and an adjustment to the amortized cost of renegotiated bond issues. The impact in the income statement on EBITDA and current EBIT of the restatements resulting from the first-time application of this standard were not material.

The application as of January 1, 2018 of IFRS 15 does not have a significant impact on the Group's financial statements as of September 30, 2018

## B] KEY FIGURES

(in € million)				Change 2017 / 2018	
	Nine months ended September 30, 2017 published	Nine months ended September 30, 2017 re-presented	Nine months ended September 30, 2018	Δ	Δ at constant exchange rates
Revenue	18,221.0	17,991.4	18,761.4	4.3%	6.6%
EBITDA	2,358.7	2,301.3	2,418.1	5.1%	6.9%
EBITDA margin	12.9%	12.8%	12.9%		
Current EBIT <sup>(1)</sup>	1,049.2	1,024.3	1,099.8	7.4%	9.8%
Current net income - Group share	405.8	396.0	457.4	15.5%	20.0%
Current net income – Group share, excluding capital gains and losses on financial	392.2	382.5	438.8	14.7%	18.1%
Industrial investments	(981.7)	(981.7)	(1,134.5)		
Net free cash flow	(63.0)	(88.8)	(297.9)		
Net financial debt	(8,419.0)	(8,411.1)	(10,526.6)		

(1) Including the share of current net income of joint ventures and associates viewed as core Company activities.

The main foreign exchange impacts were as follows:

<b>FX impacts for the nine months ended September 30, 2018</b> (vs September 30, 2017 re-presented)	%	(in € million)
Revenue	-2.3%	-418.9
EBITDA	-1.8%	-41.3
Current EBIT	-2.5%	-25.2
Current net income	-4.5%	-17.8
Net financial debt	-0.7%	-61.4

## C] INCOME STATEMENT

### 1. GROUP CONSOLIDATED REVENUE

Group consolidated revenue for the nine months ended September 30, 2018 **increased 6.6% at constant exchange rates** to €18,761.4 million, compared to re-presented €17,991.4 million for the nine months ended September 30, 2017. Excluding Construction<sup>(2)</sup> revenue and energy price effects, revenue improved by +5.0% (+5.1% in Q3, following +5.3% in Q2 and +4.6% in Q1).

As in the first half, revenue growth was marked by favorable momentum in the third quarter of 2018:

$\Delta$ at constant exchange rates	Q1 2018	Q2 2018	Q3 2018
France	0.6%	-1.1%	2.6%
Europe, excluding France	6.9%	6.7%	7.4%
Rest of the world	14.7%	13.2%	10.7%
Global Businesses	3.5%	-0.6%	11.4%
<b>Group</b>	<b>7.0%</b>	<b>5.1%</b>	<b>7.8%</b>

Third quarter growth in France stems from:

- an upturn in Water volumes (weather impact) and higher tariff indexation
- good commercial momentum in Waste, partially offset by the negative impact of the change in recycled paper prices.

**By segment**, the change in revenue compared to re-presented figures for the nine months ended September 30, 2018 breaks down as follows:

(in € million)	Nine months ended September 30, 2017 re-presented	Nine months ended September 30, 2018	Change 2017 / 2018		
			$\Delta$	$\Delta$ at constant exchange rates	$\Delta$ at constant scope and exchange rates
France	4,036.8	4,064.9	0.7%	0.7%	0.7%
Europe, excluding France	6,103.8	6,517.8	6.8%	7.0%	2.8%
Rest of the world	4,585.9	4,825.5	5.2%	12.9%	11.9%
Global Businesses	3,240.0	3,331.4	2.8%	4.6%	3.2%
Other	24.8	21.8	-12.1%	-12.0%	-12.0%
<b>Group</b>	<b>17,991.4</b>	<b>18,761.4</b>	<b>4.3%</b>	<b>6.6%</b>	<b>4.7%</b>

- o Revenue increased +0.7% in **France** at constant scope compared to re-presented figures for the nine months ended September 30, 2017; Water revenue slipped -0.1%, while Waste revenue increased +1.6% at constant scope.

<sup>(2)</sup> Construction revenue encompasses the Group's engineering and construction activities (mainly through Veolia Water Technologies and SADE), as well as construction completed as part of operating contracts.



- Water revenue fell -0.1% compared to re-presented figures for the nine months ended September 30, 2017, due to a -0.7% in volumes (+0.7% in Q3 against -1.5% at the end of June), partially offset by higher tariff indexation and increase of construction revenue;
  - Waste revenue increased +1.6% at current exchange rates and constant scope compared to re-presented figures for the nine months ended September 30, 2017: lower recycled paper prices (-29% or -€55 million) were offset by higher landfill and incineration volumes and commercial activity.
- **Europe excluding France** grew +7.0% at constant exchange rates compared to re-presented figures for the nine months ended September 30, 2017, with solid momentum in the majority of regions:
- In the United Kingdom/Ireland zone, revenue increased +3.8% at constant exchange rates to €1,632.4 million, thanks to very good PFI availability, higher electricity tariffs, industrial service contract wins, further excellent commercial collection results and the good performance of industrial customer activities. The fall in recycle sales remains limited (-€10 million);
  - In Central and Eastern Europe, revenue increased +5.7% at constant exchange rates compared to re-presented figures for the nine months ended September 30, 2017 to €2,187.7 million. The unfavorable weather impact (-€37 million) was more than offset by:
    - in Energy: higher volumes and tariffs (+€40 million),
    - in Water: an increase in invoiced water volumes (+0.7%, i.e. +€6 million), higher tariffs in most countries of the zone (impact of +€19 million), as well as increasing Construction activities,
    - in Waste, the impact of targeted acquisitions in 2017 (plastic recycling in Hungary and Industrial Waste collection in the Czech Republic);
  - In Northern Europe, revenue increased +12.0% at constant exchange rates compared with the re-presented prior year period to €1,966.5 million. This strong growth was mainly driven by 2017 acquisitions in Nordic countries and the Netherlands. Germany, the main contributor (€1,357.2 million) reported revenue growth of +4.6%: Waste activities were penalized by lower recycle prices (-€33 million), offsetting the favorable impact of 2017 acquisitions, while in Energy, higher tariffs offset the fall in volumes sold.
- Strong growth in the **Rest of the world** of +12.9% at constant exchange rates compared to re-presented figures for the nine months ended September 30, 2017:
- Revenue rose +13.1% at constant scope and exchange rates to €1,480.9 million in North America, i.e. an increase of +4.4% at constant exchange rates, mainly due to strong growth in Energy (+27% at constant exchange rates tied to price and volume increases following cold weather at the beginning of the year), commercial wins in Energy (Dow Dupont contract in the United States), the commissioning of Biomass sites in Canada, higher volumes in hazardous waste and commercial wins in Industrial Water;
  - Strong revenue growth in Latin America (+30.2% at constant exchange rates) to €90.2 million, thanks in part to commercial developments in Ecuador, Chile, Brazil and the integration from May, 2018 of Grupo Sala's activities in Columbia (€4 million);
  - Revenue in Asia increased by +18.1% at constant exchange rates to €1,259.3 million. Strong revenue growth in China (+13.5%) was due to increased Waste volumes, construction revenue (landfill site) and the start-up of the Cangzhou incineration plant. The rest of the zone is driven by strong commercial dynamism: start of operations on the Hamamatsu concession and development of EPC activities in Japan, and development of industrial water treatment activities in Korea (KleanNara contract);
  - The Pacific zone recorded +13.2% revenue growth at constant exchange rates year-on-year (re-presented figures), due to the combined impact of higher industrial water volumes, construction volumes, the start-up of new Waste assets (including Woodlawn MBT) and targeted tuck-ins from 2017;
  - In Africa/Middle East, revenue increased +9.6% at constant exchange rates, with favorable volume, electricity sales and construction impacts in Morocco and strong commercial development in the Middle East (energy services in the tertiary sector).

○ **Global businesses:** revenue increased +4.6% at constant exchange rates versus the re-presented prior-year period:

- Hazardous Waste activities increased by +9.5% at constant exchange rates, thanks to higher volumes processed (tied in part to Greater Paris construction work) and growth in oil recycling activities;
- Veolia Water Technologies activities enjoyed an upsurge in the third quarter (+3.2% at constant exchange rates), but remain down by -5.9% at constant exchange rates over the first nine months of the year. The Veolia Water Technologies backlog is up +4% compared with Q3 2017 at €1,884 million. Sade also recorded strong Q3 growth (+20%) driven by excellent activity in France and Telecom network worksites.

The increase in revenue between 2017 and 2018 breaks down by **main impact** as follows:

The **foreign exchange impact** on revenue was -€418.9 million (-2.3% of revenue) and mainly reflects fluctuations in the U.S. dollar (-€20.2 million), the Argentine peso (-€76.7 million), the Australian dollar (-€66.7 million) and the pound sterling (-€21.4 million).

The **consolidation scope impact** of +€345.1 million relates to:

- Developments in 2017: integration of Corvara industrial assets and Hans Andersson in Scandinavia (+€35 million) and the recycling and plastic waste businesses of Van Scherpenzeel Grope B.V. in the Netherlands (+€13 million) as well as the acquisition in Germany of Eurologistik in September 2017 (+€25 million) and in Korea of Hanbul (+27 million);
- 2018 transactions: sale of the Industrial Services division in the United States (-€30 million) and acquisition of Grupo Sala in Colombia (+€54 million).

**Energy and recycle prices** had an impact of +€34 million, with notably an increase in energy prices of +€30 million (primarily in the United States and Northern Europe), offset by a drop in recycle prices (-€6 million, including -€19 million for paper).

Commercial momentum improved significantly (**Commerce/Volumes** impact) to +€596 million:

- Volumes increase of +€235 million, in line with a +4% rise in waste volumes over nine months (France, United Kingdom, Latin America and Asia), volume growth in hazardous waste partially offset in Energy by lower volumes in electricity and gas sold in Germany;
- A commercial effect of +€225 million, due to numerous industrial contract wins in Europe (in Waste in Germany and in Iberia with new energy efficiency contracts), the United States (contract wins in Industrial Water and Energy), Latin America (contract wins in Water in Argentina and Columbia and in Waste in Chile and Brazil) and in multi-industrial activities (Arcelor contract);
- Construction activities of +€61 million (versus +€48 million at the end of June) which benefited from numerous projects in the Rest of the World and a upsurge of activity by Veolia Water Technology and Sade on the third quarter;
- Weather impact in Energy of -€25 million (unfavorable impact in Central Europe from the second quarter, partially offset by a positive weather impact in Northern America in first quarter).
- Favorable **price effects** (+€153 million) are tied to positive tariff indexation in France and the United Kingdom in Waste, in Central Europe in Water, in North America in Water and Hazardous Waste, in Morocco in electricity, and the impact of higher prices in Asia and Latin America.

**By business**, the change in revenue compared with represented September 30, 2017 breaks down as follows:

(in € million)	Nine months ended September 30, 2017 re-presented	Nine months ended September 30, 2018	Change 2017 / 2018		
			Δ	Δ at constant exchange rates	Δ at constant scope and exchange rates
Water	7,829.3	7,903.0	0.9%	2.9%	2.9%
Waste	6,641.6	7,095.1	6.8%	9.8%	4.8%
Energy	3,520.5	3,763.4	6.9%	8.8%	8.5%
<b>Group</b>	<b>17,991.4</b>	<b>18,761.4</b>	<b>4.3%</b>	<b>6.6%</b>	<b>4.7%</b>

## WATER

Water revenue increased by +2.9% at constant exchange rates and at constant scope and exchange rates compared to re-presented figures for the nine months ended September 30, 2017. This improvement can be explained as follows:

- A positive **commerce / volume** impact of +0.3% excluding construction activity, tied to higher volumes in Central Europe (+0.7%) and commercial momentum in the Rest of the World (North America and Latin America), offsetting reduced volumes in France (-0.7%: negative weather impact in the second quarter);
- A positive **price impact** of +1.3% with higher tariffs notably in Central Europe and Water price indexation in France (+0.7%);
- steady **construction** activity (+1.2%), up in the Rest of the World (particularly in the Pacific and Middle East), coupled with a pick-up of construction activity in Veolia Water Technologies and Sade in third quarter.

## WASTE

Waste revenue rose considerably by +9.8% at constant exchange rates compared with re-presented figures for the nine months ended September 30, 2017 (+4.8% at constant consolidation scope and exchange rates), due to:

- A **consolidation scope** impact of +5.0% tied to acquisitions in Germany, Sweden and Asia, offset by the sale of the Industrial Services division in the United States (-€123 million);
- A **commerce / volume impact** of +4.0% (excluding construction), with higher waste collection and treatment volumes in France (+4.3%) and in the Rest of the World (United States, Asia, Latin America and Australia) and a strong increase in hazardous waste volumes processed;
- A **positive price effect** of +1.6% (mainly in Latin America, the United Kingdom and Asia);
- The negative impact of **recyclate prices** (-1.4%), notably due to the fall in paper prices.

## ENERGY

Energy revenue rose +8.8% at constant exchange rates compared with re-presented figures for the nine months ended September 30, 2017 (+8.5% at constant consolidation scope and exchange rates). This improvement can be explained by:

- A **commercial and volume effect** of +4.8% (excluding Construction), with higher energy volumes in Central Europe and Africa and the Middle East (ENOVA contract win) and the start-up of new contracts in Canada and in multi-utility industrial activities;

- A positive **price effect** (+1.9%) with a strong increase in heating and electricity prices in North America and Central Europe (Poland);
- A negative **weather impact** (-0.7%), particularly in Central Europe in the second quarter;
- A **consolidation scope** impact (+0.3%)

## 2. EBITDA

Group consolidated EBITDA for the nine months ended September 30, 2018 was €2,418.1 million, up 6.9% at constant exchange rates on the prior-year period (re-presented). The EBITDA margin increased from 12.8% in the nine months ended September 30, 2017 (re-presented) to 12.9% in the same period to September 30, 2018.

- **In France**, EBITDA slightly improved :
  - In Water, cost savings impacted positively on EBITDA and offset the negative impact of lower volumes (-€7 million) and the continued price squeeze, moderated by better price indexation,
  - In Waste, EBITDA fell following a decrease in recycled paper prices (-29% fall in the average selling price of recycled paper and cardboard compared to September 2017) and higher diesel prices (-€1 million) partially offset by growing volumes in landfills;
- The improvement in EBITDA in **Europe excluding France** was the result of several impacts:
  - In Central and Eastern Europe, EBITDA decreased due to higher fuel costs and a price squeeze in Energy in the Czech Republic and Poland and an unfavorable weather effect (-€15 million); this decrease was partially offset by the positive impact of higher Water tariffs in Bulgaria, the Czech Republic and Romania and operating efficiency gains,
  - Solid growth in EBITDA in the United Kingdom, with improved availability of incineration plants and efficiency gains; lower recycled paper prices were offset by higher ferrous metal prices,
  - Increased EBITDA in Northern Europe, due to scope transactions performed in 2017 in Scandinavia, the Netherlands and Germany, and further operating efficiency gains in Belgium and Germany;
- Continued strong EBITDA growth in the **Rest of the world**:
  - Improvement in the United States, mainly due to favorable price and volume effects in Energy (weather impact in Q1 and higher electricity prices),
  - Higher EBITDA in Latin America, notably due to good performance in Waste in Brazil and Argentina and in Water in Ecuador and Colombia,
  - Sustained EBITDA growth in Asia, driven by growth in municipal water in Japan and new hazardous waste contracts in China (Cangzhou and Changsha), partially offset by negative weather impacts, higher coal prices in China and end of the Chengdu BOT contract;
- In the **Global businesses** segment, very good hazardous waste performance (including the turnaround of the oil recycling business) was accompanied by a sharp rebound in construction activities in Q3 2018 in Veolia Water Technologies.

The increase in EBITDA between 2017 and 2018 breaks down **by impact** as follows:

The **foreign exchange impact** on EBITDA was -€1.3 million and mainly reflects fluctuations in the U.S. dollar (-€13.5 million), the Argentine peso (-€7.9 million), the Australian dollar (-€6.2 million), the Brazilian real (-€5.0 million), the Chinese renminbi (-€3.1 million) and the pound sterling (-€2.9 million).

The **consolidation scope impact** of +€2 million partially relates to developments in 2017 and notably the integration of Corvara industrial assets and Hans Andersson recycling assets in Scandinavia and the acquisition of Eurologistik in Germany and the Van Scherpenzeel Grope B.V. in the Netherlands, as well as the acquisition in 2018 of Grupo Sala in Colombia.

**Commerce and volume** impacts totaled +€89 million, thanks to organic revenue growth boosted by strong commercial development and higher volumes, notably in Waste.

The **Weather** impact on EBITDA was -€23 million, with the impact of an extremely mild second quarter in Central Europe and significant rain in spring only partially offset in France and Central Europe in the third quarter.

**Energy and recycle prices** had a negative impact on EBITDA (-€64 million), due to a price squeeze tied to higher fuel costs (-€29 million), negative impact of recyclates (-€13 million) mainly on paper prices (-€18 million) and higher diesel costs in Waste (-€2 million).

The **price squeeze** impact of -€3 million mainly relates to weak price indexation in Water and Waste, which only partially covers pressure on wage increases and other costs.

**Cost savings plans** contributed €28 million. These savings mainly concern operating efficiency (50%) and purchasing (30%) and were achieved across all geographical zones: France (27%), Europe excluding France (26%), Rest of the world (24%), Global businesses (19%) and Corporate (4%). The guidance of €300 million for fiscal year 2018 is confirmed.

### 3. CURRENT EBIT

Group consolidated current EBIT for the nine months ended September 30, 2018 was €1,099.8 million, up 9.8% at constant exchange rates on the nine months ended September 30, 2017 re-presented.

The reconciling items between EBITDA and current EBIT for the nine months ended September 30, 2018 and 2017 are as follows:

<i>(in € million)</i>	<i>Nine months ended September 30, 2017 re-presented</i>	<i>Nine months ended September 30, 2018</i>
<b>EBITDA</b>	<b>2,301.3</b>	<b>2,418.1</b>
Renewal expenses	(201.3)	(200.8)
Depreciation and amortization (*)	(1,226.6)	(1,233.2)
Provisions, fair value adjustments & other:	75.0	26.4
- Current impairment of property, plant and equipment, intangible assets and operating financial assets	9.0	(1.3)
- Net charges to operating provisions, fair value adjustments and other	56.6	22.9
- Capital gains or losses on industrial divestitures	9.4	4.8
Share of current net income of joint ventures and associates	75.8	89.2
<b>Current EBIT</b>	<b>1,024.3</b>	<b>1,099.8</b>

(\*) Including principal payments on operating financial assets (OFA) of -€91.9 million for the nine months ended September 30, 2018 (compared to re-presented -€120.1 million for the nine months ended September 30, 2017).

The improvement in current EBIT at constant exchange rates reflects:

- EBITDA growth;
- The increase in depreciation and amortization charges at constant exchange rates (-€2.8 million or +4.8% compared to the nine months ended September 30, 2017), in line with the development of the Group's activities and consolidation scope impacts;

- The decline in principal payments on operating financial assets in 2018 (from -€20.1 million to -€1.9 million) mainly relating to contract changes in China and South Korea;
- The unfavorable change in provisions, fair value adjustments
- An improvement in the contribution of equity-accounted entities.

The foreign exchange impact on Current EBIT was -€25.2 million and mainly reflects fluctuations in the U.S. dollar (-€8.1 million), the Argentine peso (-€6.5 million), the Brazilian real (-€3.2 million), the Chinese renminbi (-€2.9 million), the Australian dollar (-€1.9 million) and the pound sterling (-€1.6 million), partially offset by favorable fluctuations in the Czech crown (+€6.0 million).

#### **4. NET FINANCIAL EXPENSE**

The **cost of net financial debt** fell to -€301.3 million for the nine months ended September 30, 2018, compared to -€311.8 million for the nine months ended September 30, 2017 re-presented. The net financing rate is 4.13% compared to 5.02% for the nine months ended September 30, 2017 re-presented. This decrease is mainly due to the benefits of active debt management and a decrease in cash carrying costs.

**Other financial income and expenses totaled** -€10.7 million for the nine months ended September 30, 2018, compared to -€15.8 million for the nine months ended September 30, 2017 re-presented.

These expenses include interest on concession liabilities (IFRIC 12) of -€11.1 million and the unwinding of discounts on provisions of -€9.6 million, an improvement compared to September 30, 2017.

Capital gains or losses on financial divestitures totaled €30.6 million for the nine months ended September 30, 2018 (including the capital gain on the disposal of Industrial services in the United States of €36 million and on the disposal of a landfill site in China and fair value adjustments to assets held for sale in Europe excluding France), compared to €4.7 million for the nine months ended September 30, 2017 re-presented.

#### **5. INCOME TAX EXPENSE**

**The current income tax expense** is -€57.6 million. This amount includes taxation of the capital gain on the disposal of the Industrial Services division in the United States of USD 9 million. The current income tax rate for the nine months ended September 30, 2018, excluding capital gains on disposals, is 24.3% (unchanged on September 30, 2017 re-presented).

#### **6. CURRENT NET INCOME**

**Current net income attributable to owners of the Company** was €457.4 million for the nine months ended September 30, 2018, compared to €396 million for the nine months ended September 30, 2017 re-presented. Excluding capital gains and losses on financial divestitures net of tax and minority interests, current net income attributable to owners of the Company rose 18.1% at constant exchange rates to €438.8 million from €382.5 million for the nine months ended September 30, 2017 re-presented.

### **D] FINANCING**

**Net free cash flow** was -€298 million for the nine months September 30, 2018, compared to -€89 million for the nine-months ended September 30, 2017 re-presented.

Free Cash Flow evolution versus September 30, 2017 re-presented reflects essentially an increase of net capital expenditures, a change in operating WCR in line with the development of Group activities.

Overall, **net financial debt** is -€1,527 million compared to -€928 million (including of the redemption of the hybrid debt) as of December 31, 2017 re-presented. Evolution of net financial debt versus December 31, 2017 is mainly explained by Free Cash Flow evolution (with negative impact of operational WCR because of seasonality), net financial investment (€283 million) and payment of dividends (€34 million).

In addition to the change in net free cash flow, net financial debt was impacted by favorable exchange rate fluctuations totaling +€1 million as of September 30, 2018 compared with December 31, 2017.

## APPENDIX

### Reconciliation of 2017 published data for the 9 months ended September 30, 2017 with represented data

<i>(in €m)</i>	30 September 2017 published	IFRS 5 Adjustement <sup>(2)</sup>	IFRS 9 Adjustment	30 September 2017 represented
<b>Revenue</b>	18,221.0	-229.6	0,0	17,991.4
<b>EBITDA</b>	2,358.7	-47.0	-10.4	2,301.3
<b>Current EBIT<sup>(1)</sup></b>	1,049.2	-14.5	-10.4	1,024.3
<b>Current net income – Group share</b>	405.8	-2.8	-7.0	396.0
<b>Gross industrial investments</b>	-982	0	0	-982
<b>Net free cash-flow</b>	-63	-26	0	-89
<b>Net financial debt</b>	-8,419	0	8	-8,411

(1) Including the re-presented share of current net income of joint ventures and associates for the three months ended September 30, 2017.

(2) Figures for the six months ended September, 2017 were re-presented accordingly to ensure comparability, following the reclassification of the Group's activities in Gabon in "Net income from discontinued operations" in accordance with IFRS 5.

<i>(in €m)</i>	30 September 2017 published	IFRS 5 Adjustment	IFRS 9 Adjustment	30 September 2017 represented
<b>France</b>	4,036.8	0,0	0,0	4,036.8
<b>Europe excluding France</b>	6,103.8	0,0	0,0	6,103.8
<b>Rest of the World</b>	4,815.5	-229.6	0,0	4,585.9
<b>Global businesses</b>	3,240.0	0,0	0,0	3,240.0
<b>Other</b>	24.8	0,0	0,0	24.8
<b>Total Revenue</b>	18,221.0	-229.6	0,0	17,991.4

## **PERSONS RESPONSIBLE FOR THE SUPPLEMENT**

The Issuer, having taken all reasonable measures to ensure that such is the case, confirms that the information contained in this Second Supplement is, to the best of its knowledge, in accordance with the facts and that it contains no omission which could affect its import.

### **Veolia Environnement**

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duly represented by Antoine Frérot, Chairman and CEO

on 19 November 2018