

PRESS RELEASE

**Dalkia first Energy Services Company
to be accredited in the United Arab Emirates**

Paris-Dubai, UAE, June 19, 2014. Dalkia, through its subsidiary MAF Dalkia, has become the first Energy Services Company (ESCO) to be accredited in the United Arab Emirates. This accreditation is awarded by the Government of Dubai's Regulatory & Supervisory Bureau for Water and Energy (RSB). It has been officially attributed by the RSB authorities to Dalkia today.

This accreditation recognizes Dalkia's expertise in energy management and its capabilities to generate energy savings in complex energy systems. It was only obtained after an extensive process in which MAF Dalkia had to comply with various requirements; such as demonstrating its understanding of ESCO guarantees and proven experience in delivering similar projects, having qualified and certified Energy Professionals, and being equipped with tools to carry out audits and monitor performance. Upon completing the assessments the recommendation received the final endorsement of the Accreditation Board.



To support its energy efficiency approach in the region, Dalkia is simultaneously implementing its first Dalkia Energy Savings Center (*DESC*) in the Middle East. First launched in France, *DESC* is an innovative energy efficiency management tool that makes energy savings by reducing the consumption in buildings.

Using a sophisticated data analysis system, *DESC* can accurately monitor and analyse the energy usage of multi-functional, large-scale buildings, allowing Dalkia's Energy Analysts to personalise this analysis against industry's best practices and international protocols. With systems deployed onsite, *DESC* provides a highly visible and transparent overview of a site's actual energy consumption and more importantly, identify areas of optimisation and maintenance to then be carried out by Dalkia's onsite or mobile teams.

The *DESC* Middle East management centre and Energy Analysts are centralised in MAF Dalkia's headquarters in Dubai, with an on-the-ground capacity of 2,000 in-house engineers and technicians across the region. This ability to analyse and steer the energy usage of high energy consuming buildings such as shopping malls, hotels, airports and office buildings, combined with Dalkia's extensive experience in guaranteeing energy efficiency through optimised on-site operations and maintenance, is the key differentiating factor separating *DESC* from other technologies.

MAF Dalkia is a joint venture between Dalkia and Majid Al Futtaim - the leading shopping mall, retail and leisure pioneer across the Middle East and North Africa, has been operating in the Middle East for the past 12 years. Its unchallenged expertise in energy services management has been confirmed with the recent wins of a new contract with aviation giant Abu Dhabi Airports Company PJSC (ADAC) to provide a full range of energy and technical services across three of

their airports and a contract guaranteeing world class operating conditions on health and safety, quality and environmental standards, and the implementation of an energy management strategy for Qatar's leading shopping mall Doha City Centre. Dalkia is moreover already in charge of building and operating a new district cooling system for the Saadyat Island new development zone which will host museums such as Le Louvre, Guggenheim and Zayed and large hotels resorts.

As the first Energy Services Company accredited in the UAE, Dalkia confirms the pertinence of its development strategy in the Middle East and further establishes itself as a key actor in energy and technical services in this region.

"MAF Dalkia's ESCO accreditation is a significant milestone that reaffirms Dalkia's commitment to sustainability and energy management in Middle East. Combined with our expertise in design and operation of large district cooling infrastructure, our unique approach to energy efficiency for complex buildings positions Dalkia as key partner for investors and local governments" said Franck Lacroix, Chairman of Dalkia.

"With a heightened focus on energy efficiency and in support of Dubai's 2030 vision to reduce energy consumption by 30%, MAF Dalkia's launch of DESC to the region significantly enhances our Energy Focus and Energy Performance offers" said Alex Mussallam CEO of MAF Dalkia.

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A subsidiary of Veolia Environnement and Electricité de France (EDF), **Dalkia**, a global leader in energy services provides innovative solutions to support the sustainable growth of cities and businesses. In an era of climate change, volatile energy prices and scarce resources, Dalkia offers customers its expertise in developing, constructing and operating greener and more economical energy solutions. With almost 43,000 employees in 27 countries, Dalkia reported managed revenue of €8.4 billion in 2013. www.dalkia.com

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